

# MARKET

## STATS AT A GLANCE

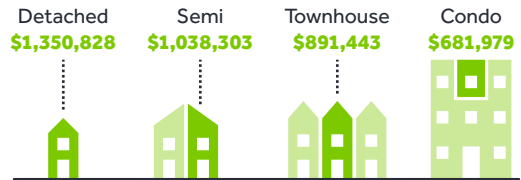


JANUARY 2024

### AVERAGE SELLING PRICE

**\$1,026,703**

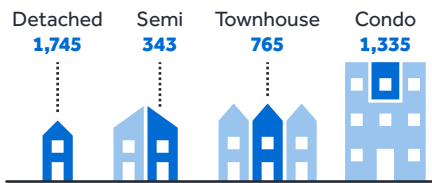
**1% less** than  
Jan. '23 (**\$1,036,925**)



### HOME SALES

**4,223**

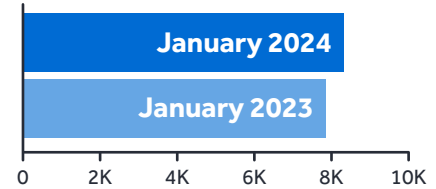
**37% more** than  
Jan. '23 (**3,083**)



### NEW LISTINGS

**8,312**

**6.1% more** than  
Jan. '23 (**7,836**)



### SALES-TO-NEW-LISTINGS RATIO

Jan. 2024:  $(4,223 \div 8,312) \times 100 =$

Jan. 2023:  $(3,083 \div 7,836) \times 100 =$

